

March 2, 2016

## Letter of Reference

**VanMar Constructors**  
**#101B, 30701 Simpson Road,**  
**Abbotsford, BC V2T 6Y7**

I am pleased to submit this letter of reference on behalf of VanMar Constructors and their development team. The Society of Hope and VanMar agreed to work together as a Design-build team to submit a proposal to BC Housing for the redevelopment of an existing property in Kelowna B.C. called Pleasantvale. The request for proposal (RFP) was complex as the redevelopment involved transitioning and providing temporary accommodation for many of the existing residents. Secondly the redevelopment required demolition of the existing units. The project also required cooperation and coordination between many partners. These partners include The Province of BC- represented by BC Housing, the Rotary Club of Kelowna, The City of Kelowna, The Society of Hope and VanMar Developers. The RFP submission took place in October of 2013 and the RFP was awarded in January 2014. Construction began in the summer of 2014 and completed in January 2016. At the time this letter was prepared the final tenants are moving into their new homes.

VanMar has been an excellent partner to work. They have been professional in every respect. Extensive consultation took place during the budget preparation with BC Housing and the Society. Many development options were considered – each requiring budget estimates. There has been a willingness between parties to communicate openly regarding pricing and costs. VanMar was always helpful during this period.

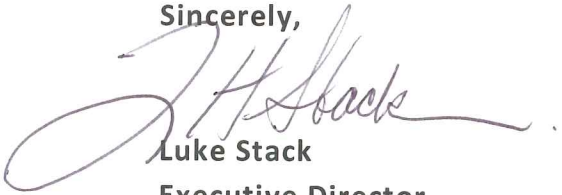
Construction began in late summer of 2014. When unexpected issues emerged VanMar responded in a professional way. There have been a variety of change orders during the project, but these have always been negotiated amiably and without contention. The project completed in January 2015, ahead of schedule, and has come in under the negotiated budget. This is somewhat unusual, but an indication of VanMar's capabilities.

In a project such as this there is extensive paperwork required. VanMar's team was always on top of this and all work, claims and changes were carefully documented.

The finished product is of exceptional quality. The inspectors for this project have commented regularly that VanMar's workmanship is of top quality. The Society is receiving many positive comments from residents and interested parties that the Pleasantvale site is very nicely built. Like any large project there remains some warranty work that is being addressed but the Society has high expectations that VanMar will complete all necessary tasks.

Finally, as the point person for the Society of Hope, I worked very closely with the VanMar team. Each member of the team has been enjoyable to work with. They are consciences in their workmanship and have always gone the extra mile to see that the job was done well. I can truly say that it has been a pleasure to work with this Company. I offer this reference without hesitation.

Sincerely,



**Luke Stack**

**Executive Director**

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